# The Story Of .... AGS Solutions Inc.

This is a glimpse into the story of AGS Solutions Inc. Headquartered in Houston, AGS is a 20-year-old, certified woman-owned business that provides biodegradable cleaners to many industries including oil and gas, petrochemical, chemical plants, industrial service providers and emergency response companies.

#### In the future, we see ourselves ...

Continuing to grow throughout the nation, as well as overseas, with high-performing environmentally friendly cleaners by expanding support of our domestic customers and their operations abroad. Our plan is to continue to diversify into other industries, including upstream drilling, pipeline and spill response, as well as to help provide green solutions to customers that face challenges of increasingly stringent environmental regulations. In addition, we will continue to develop biodegradable cleaners that are economical and provide excellent results — saving time and money for our customers.

Delivering quality biodegradable clean-

Our defining value is ...

ers safely and as efficiently as possible. Being responsive to our customers and responsible to the environment are our key objectives. We are passionate about our cleaners and helping our customers.

### Our customers would describe us as ...

Innovative problem solvers. AGS Solutions is known for not only quick response to meet the needs of our customers but also helping to come up with sound and economical solutions even in areas that are not our key expertise. Our customers know they can depend on AGS to help solve challenges that arise, planned or unplanned.

For example, when planning for such events as hurricane preparedness, AGS is there in the pre-planning stages to be a part of the plan and solution. One major lube plant was up and running, within three days after a major hurricane impacted their plant, with the help of AGS cleaners being used in the aftermath for cleanup efforts. Another lube plant had significant damage from a hurricane prompting more than 100 emer-

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gency response crews to help with the cleanup. The entire plant was cleaned up using an AGS cleaner with no impact to the wastewater treatment plant. As well, one major refinery unit had an upset

and needed a large quantity of cleaner to inject into their process equipment with short notice. AGS not only delivered several tanker loads of cleaner but did it ahead of the refinery's schedule, which resulted in less downtime for the customer.

Trying to predict the needs of our customers can be tricky, but we listen and understand our customers' goals, which help us to be in a position to move quickly to respond to their needs and help them achieve their goals.

#### We improve communities by ...

Playing an active role in the communities where our customers are located. Every year, AGS Solutions provides educational scholarships to help support graduating high school seniors with funds for college. Each winning recipient submits an essay on how he personally can help to make the world a



AGS Solutions' high-performing team provides excellent, affordable biodegradable cleaners.

cleaner place as well as his school and community. In addition, baseball and softball teams don AGS uniforms to promote living healthy through exercise and learning about teamwork. For more than 10 years, AGS has supported the Holiday Express. The holiday train carries Santa Claus and his elves to communities throughout the United States stopping to donate gifts and necessities to children in need at local Salvation Army locations.

#### We are most proud of ...

Our ability to be responsive and provide excellent, affordable biodegradable cleaners with a safe and well-trained team. We take pride in our high-performing team to deliver day in and day out.

For more information, visit www.agstx. com or call (713) 645-4933.



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## News UPDATE New report addresses important Canadian oil sands questions

ENGLEWOOD, Colo. — A report — "Critical Questions for the Canadian Oil Sands" — provides new analysis on such issues as the role of oil sands in U.S. oil supply and the economics of oil sands production, and includes a

new review of environmental regulations as well as the latest research on regional environmental effects.

The report expands IHS research on GHG intensity of oil sands, and concludes the GHG intensity of crude from oil sands relative to other crudes imported to the United States is lower than often assumed. Research determined total emissions from oil sands products refined in the United States are 4- to 23-percent higher than the average crude oil processed in the United States; with an average of 12 percent (this includes off-site emissions from electricity generation and natural gas production). At this level, oil sands are on par with other sources of U.S. crude, including crudes from Venezuela, Nigeria, Iraq and heavy oil production in the United States.

"The aim is to inform debate surrounding oil sands development by engaging a wide set of perspectives and digging deep into crucial issues," said Jackie Forrest, IHS senior director. "This report is a milestone and serves as an important guide."

"This report is a milestone and serves as an important guide." — Jackie Forrest, IHS

> "Over the past decade the Canadian oil sands have moved from the fringe to become a key pillar of global oil supply," said Kevin Birn, IHS associate director. "This growth has made oil sands the single largest source of U.S. oil imports and also a key source of global supply growth that could account for 16 percent of all new oil production by 2030. Today, the output of just Canadian oil sands — excluding all other Canadian oil production — is greater than the output of five out of the 12 members of OPEC."

To download the report, visit www. ihs.com/oilsandsdialogue or call (800) 447-2273 for more information. •